



medicen
PARIS REGION

**YOUR BEST GATEWAY
TO FRENCH & EUROPEAN
MEDTECH INNOVATION**

Agathe Arlotti
Health Innovation, Project Manager

ABOUT MEDICEN

OUR CORE MISSION : PROMOTE HEALTHTECH ECOSYSTEM

MEDICEN IS A **GLOBAL** COMPETITIVENESS CLUSTER
FOR HEALTH INNOVATIVE TECHNOLOGIES



« Transform scientific innovation into therapeutic and economic value, industrial products and jobs for the Paris Region ».

CHRISTIAN LAJOUX,
PRESIDENT OF MEDICEN PARIS REGION

ABOUT MEDICEN

WE CONNECT THE PARIS REGION HEALTH ECOSYSTEM

OUR SHAREHOLDERS

FRENCH GOVERNMENT



PARIS REGION COUNCIL



OUR MEMBERS

370 Start-ups & SMEs

Academic &
Clinical Research **34**

30 Large & Mid-size
Companies

Local
Authorities **3**

OUR KEY ASSETS

Half of the academic research in
Life Sciences, Chemistry, digital Health in France

The largest European hospital network

One of the biggest
Life Sciences clusters in Europe

Trusted third-party
connecting all the stakeholders

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ABOUT MEDICEN

ACCESS TO FRENCH MAJOR ACTORS

ACADEMICS



BIG COMPANIES



SMEs



ABOUT MEDICEN

5 KEY ACTIVITIES



EVENTS & NETWORKING

- > ECOSYSTEM ANIMATION (CREATING BUSINESS OPPORTUNITIES)



PROJECT EMERGENCE / FRANCE & EUROPE

- > FOSTER INNOVATIVE PROJECTS THROUGH COLLABORATIVE R&D



STRUCTURE THE ECOSYSTEM

- > OPERATE STRUCTURING PROJECTS FOR PUBLIC AUTHORITIES AND/OR MEMBERS



ACCELERATE SMEs DEVELOPMENT

- > BOOST THE ECONOMIC & INTERNATIONAL GROWTH OF THE PARIS REGION SMEs



INCREASE PARIS REGION ATTRACTIVITY

- > INTERNATIONAL DELEGATIONS TO EVENTS

ABOUT MEDICEN

A FOCUS ON 5 STRATEGIC BUSINESS AREAS

DIAGNOSIS & MONITORING

TECHS APPLIED TO HEALTHCARE

BIOTHERAPIES

ARTIFICIAL INTELLIGENCE

BIG DATA

CLOUD COMPUTING

BIOLOGICAL DIAGNOSIS

Point-of-Care,
Biomarker, Cohort,
Biobanking

IMAGING

Photonic, ultrasound
imaging biomarker,
radiomics
...

DIGITAL HEALTH

AI, AR, VR,
Simulation,
Telemedicine, Digital
Transformation

TECHNO THERAPIES

Human
Enhancement, IMD,
Robotics, µfluidics,
3D Printing ...

BIO THERAPIES

ATMP,
ImmunoTherapies,
Bioproduction...

SERVICE AND EXPERTISE : CROs CMOs Advice

ACCESS & CLINICAL VALIDATION

FROM PROJECTS TO PRODUCTS OUR KEY RESULTS IN SUPPORTING PROJECTS

From 2005 to 2018

340

Projects
financed

720M€

Publics Fundings

1,9BN€

Total
Investment

60

Projects Achieved

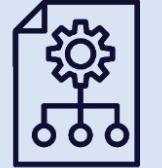
80

Innovative
Products
on the Market



FROM PROJECTS TO PRODUCTS

KEY ACHIEVEMENTS IN 2018



150
Projects received

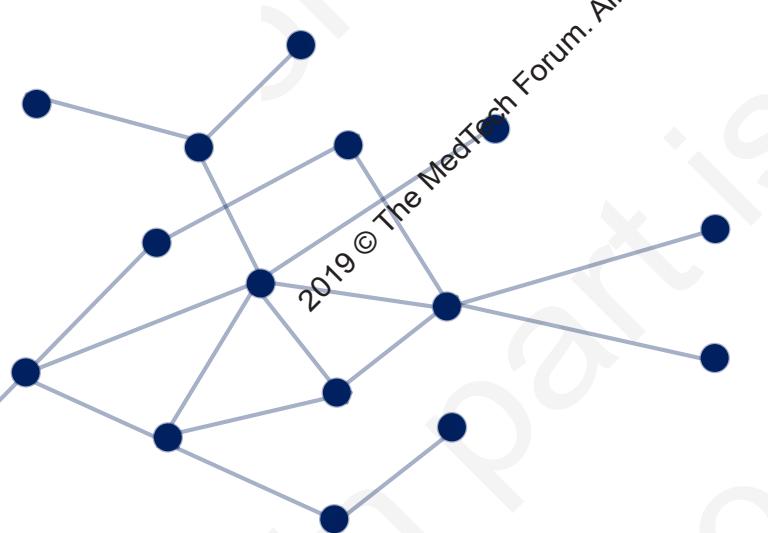


75
Projects labelled



25
Projects financed

2/3 were led by medtechs



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FROM PROJECTS TO PRODUCTS OUR ACTIONS



VISIBILITY & NETWORKING

Inviting and **promoting** our members at national and international events

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- > Special program with selected compagnies
 - June 2-3rd : BioUS
 - June 25th : MedFit
- > Regular events : MeetHIC, Meet My Investor



REGULATORY & BUSINESS-ORIENTED EXPERTISE

- Personalised coaching on **regulatory strategy** (CE marking, FDA approval,...)
 - Business plan, Market access evaluation, 'Flash 360'
 - Internal **R&D project evaluation** committee
-
- > Regular workshops on specific key questions
 - May 22th : « *Understanding the new European legislation about MD/IVD* »,
 - > Training to business pitch

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FROM PARIS REGION TO THE INTERNATIONAL SCALE

A GATEWAY FOR MEDTECH PROJECTS

INTERNATIONAL & EUROPEAN PROJECTS

2 examples:

- LASER GO Biophotonics
Trade missions
- CODEX²⁰²⁴ SMEs
Companion diagnostic in Precision Medicine

STRATEGIC PARTNERSHIPS

Crossed membership with



Bilateral Agreements with



A EUROPEAN NETWORK

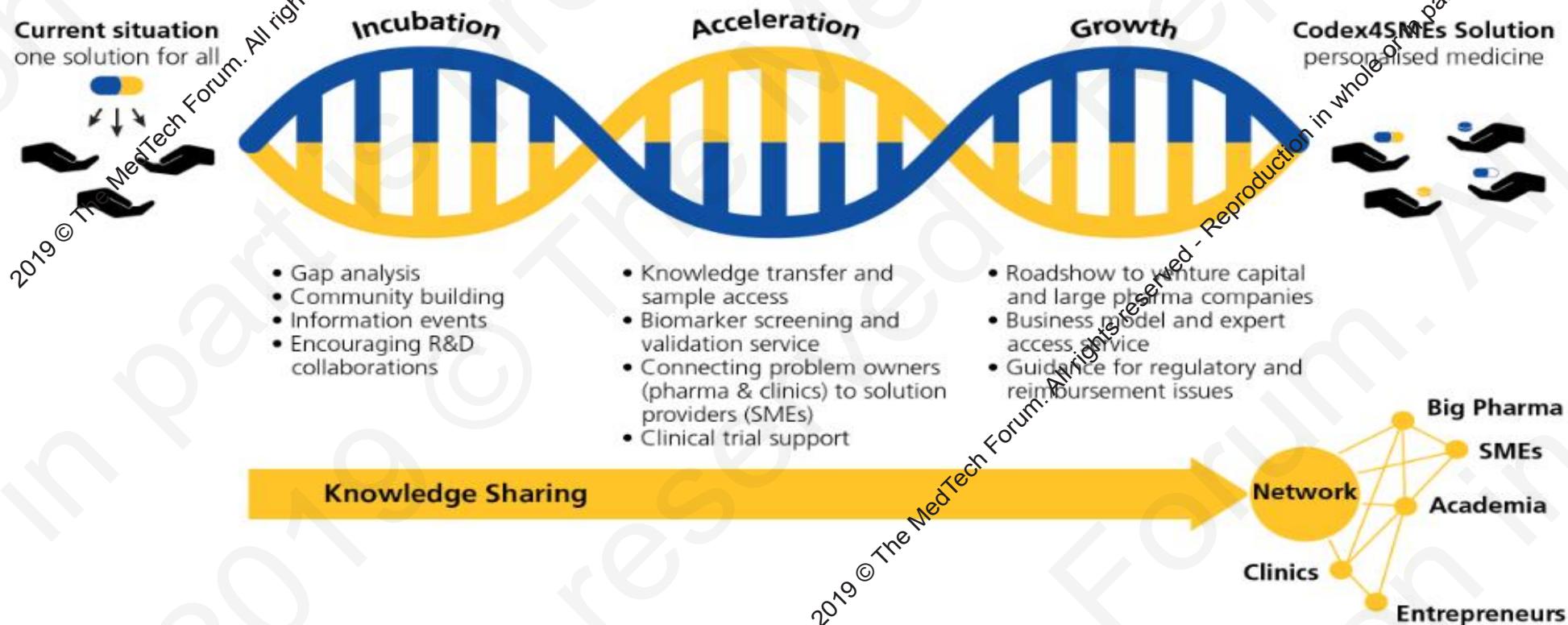
Medicen Paris Region is Associated Partner of EIT Health



INTERREG NORTH-WEST EUROPE CODEX4SMEs PROJECT OVERVIEW

SMEs within participating regions will receive support within three phases along Codex development:

- Incubation
- Acceleration: boost SMEs products TRL 5 – 7
- Growth Catalyst: leverage SMEs product TRL 7 - 8





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THANK YOU FOR YOUR ATTENTION LET'S GET IN TOUCH



ON OUR STAND 11 @MEDTECH FORUM



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